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Seasoned professional who will help move your organization and your people forward to improve productivity and make you more efficient. A relational leader and “change agent” who has successfully created high performance organizations and teams. Will help you develop and implement strategies, identify and initiate process improvements, locate cost reduction opportunities, and increase profitability. Experienced in M&A/Business operational due diligence and transition. Also a strong background in facilities planning and construction management.

QUALIFICATIONS

Proven expertise in the following areas:

- Build High Performance Organizations/Teams
- Strategic & Capital Planning
- Manufacturing Operations/Processes
- Manufacturing Scale-Up/Mfg. Pilot
- New Product & Process Development
- Facilities Planning/Requirements/Construction Management
- Cost Reduction/Continuous Improvements
- M&A/Business Operational Due Diligence
- Operational Transition
- Technology Transfer
- Organizational Re-Structuring & Development
- Distribution

PROFESSIONAL EXPERIENCE

RELEVANT CONSULTING SERVICES

2010-present

Business launched in 2010...www.relevantconsultingservices.com

BRIDGEMEDICA, LLC, Walpole, MA

2007-2010

Principal/Co-Founder

Bridgemedica, LLC is a turnkey concept-to-supply partner that provides a single source solution to medical device companies that lack the engineering resources, technical expertise or operational infrastructure to move their new product ideas, line extensions or project(s) to market/completion rapidly. Service offering includes design, product & process development, sourcing, assembly/manufacturing, and packaging services emphasizing critical milestone realization, speed to market and earlier product revenue generation. In addition, Bridgemedica offers design control, compliance related documentation tracking, and assists with regulatory filings.

- Completed capital fund raising to launch and start up the business.
- Solidified and worked on bank relationship to secure initial line of credit for the business.
- Achieved revenue of \$550K in 2008, \$2.5MM in 2009.
- Achieved ISO 13485: 2003 certification in July, 2008.
- Built and implemented 1,600 sq. ft. of hard wall, modular class 10,000 clean room space; build-out of office/engineering/development lab space; appropriate fit-out of warehouse environment.
- Build-out of appropriate infrastructure and systems as needed
- Worked and built relationships with numerous clients on programs and proposals as the business grew.

FAITH CHRISTIAN CENTER, Seekonk, MA

2007-2010

Consultant

Local area church

- Completed organizational assessment...including key employee surveys and interviews.
- Compiled information, recommended and implemented appropriate organizational changes.
- Recommended additional changes & improvements in budgeting (expense and capital), facilities, and systems.
- Rewrote the Employee Handbook and recommended other policy changes in the human resource function.

SUMMER INFANT, INC., North Smithfield, RI

2006-2007

Vice President, Operations

Responsible for leading, managing, and directing the operational efforts in the areas of supply chain management, production planning, manufacturing, purchasing, facilities planning/construction, account management, customer care/service.

- The Operations group achieved \$755K in cost saving in 2006.
- Due diligence, secured site, hired staff, start up of a 51,000 sq. ft. distribution center/ operation in CA. This site was responsible for 75% of Summer's product shipments.
- Design, construction, project management/coordination of a new 52,000 sq. ft. corporate office and distribution site in RI.
- Assisted in the development of an orient and domestic supplier/supply chain strategy.
- Start up of a Canadian 3PL for product distribution.
- Consolidation of domestic molding/assembly/distribution operations

**GE HEALTHCARE (AMERSHAM BIOSCIENCES MEMBRANE SEPARATIONS...
a division of Amersham Biosciences), Westborough, MA**

2002-2006

Amersham was acquired by GE in the spring of 2004.

Director, Operations

Led, managed, and directed the operations in the areas of manufacturing, engineering, product/process development, materials, quality, and facilities.

- Drove the effort of merging & consolidating two companies (one a development company & the other a small existing business).
- Provided leadership and strategic direction for manufacturing scale up and business integration/consolidation efforts. This included designing/building new production equipment, equipment/process automation, process/product development, transitional logistics, inventory planning, systems requirements, etc.
- Successful location of a new site for the consolidated business. Led the project management efforts in engineering, design, and build-out of a 75,000 sq. ft. world-class, cGMP facility.
- Budgetary responsibilities...P&L, expense, capital, projects...planning, submission, execution, and control.
- Build up and development of the required organizational infrastructure necessary to effectively serve/meet the business growth.
- Initiation and development of organizational/business culture changes.
- Continual development and implementation of manufacturing capacity/facilities plans and inventory requirements to meet the business needs.
- Achieved an on-time delivery level of 98%-100% (up from 70% in 2002).

ORGANOGENESIS INC., Canton, MA

2000-2001

The company filed for bankruptcy in early 2002.

Vice President of Operations

- Established and streamlined the company's project management process and discipline -- instituted the appropriate reporting format, set necessary priorities, and prioritized the project workload.
- Functional responsibility for coordinating the design/operational lay-out, and construction of approx. 10,000 sq. ft. of aseptic clean room space.
- Led efforts to automate and scale-up the manufacturing process - established and initiated a closed tray product delivery system (plasticware, automated assembly/ manufacturing), incubator upgrades, new packaging design & configuration, other automation equipment/processes, etc.
- Developed a short and long range capacity/facility strategy and plan.
- Significant accomplishments in manufacturing scale-up i.e., 100% increase in production/ shipments from June-2000 to May-2001.
- Initiated organizational re-structuring to better serve the business.
- Established and implemented operational performance measures in the areas of product reject rate, deviations, CAPA closures, on time delivery. Q3-01 results: reject rate...10.3% (down from 30% in prior year; goal - to achieve a reject rate of 5% or less within 3 years), deviations...1.6%, CAPA closures...91.5%, on time delivery...94.3%.

VERDANT BRANDS, INC., Bloomington, MN

1999-2000

The company began a down sizing liquidation process in 2000 and later filed for bankruptcy.

Sr., Vice President of Operations

- Led and conducted efforts in staffing upgrades and organizational structure changes.
- Provided leadership/direction in order to over double the sub-contract manufacturing base within an eight month period. Gained much improved manufacturing flexibility as a result of this effort.
- Significantly improved relationships with major sub-contract manufacturers and suppliers.
- Initiated, developed, and implemented reporting formats to increase visibility, provide accurate data/information, and help better manage the business.
- Accomplished successful facilities shutdowns and transfer of manufacturing requirements to sub-contract manufacturers.
- Successfully spearheaded efforts and focus to improve utilization of MRP and inventory mgt.
- Achieved improved communications, interaction, and integration with Operations, Sales/ Marketing, Regulatory, Finance, and Customer Service organizations.

MENTOR UROLOGY, INC., Minneapolis, MN

1994-1999

(A division of Mentor Corp.)

A major manufacturer of medical devices in the area of urology.

Vice President/General Manager, Urology Operations

1997-1999

Vice President of Operations

1994-1997

Led, managed and directed the divisional operations in the areas of manufacturing, engineering, materials, product development, human resources, facilities, information systems, and finance/accounting. Division grew from \$50MM in annual sales to \$110K in five years. Achieved ISO certification in 1998.

- Led and managed significant efforts in organizational restructuring, business and operational culture changes, and organizational development.
- Accomplished successful facilities expansions/renovations/upgrades/relay-outs to R&D, administrative, and manufacturing buildings (included 12,000 sq. ft. of new class 10K clean rooms)...approx. 200,000 sq. ft. in total.
- Successful design, build, and startup of new/proprietary 21,000 sq. ft. facility/equipment to internally manufacture high growth product line (\$600K+/yr. savings).
- Built/developed a “high performance” staff and organization.
- Provided leadership/direction for project, equipment, and facilities capital budgets/spending. Gained approval and invested \$20MM in capital from 1994-1999.
- Responsible for establishing/controlling of all operation’s functional budgets... expense, capital, P&L responsibility
- Responsible for establishment/implementation of divisional cost reduction activities - - \$1.6MM in FY’95, \$0.9MM in FY’96, \$0.9MM in FY’97, \$1.0MM in FY’98, \$1.1MM in FY’99.
- Provided leadership/direction in the area of new product development and new product transition activities into full scale manufacturing and market launch.

DAVOL, INC. (A subsidiary of C.R. Bard), Cranston, RI 1981-1994
Director of Manufacturing, Laparoscopic Business 1991-1994
Manager of Engineering, Surgical Business 1987-1991
Manager of Advanced Manufacturing Engineering, Surgical Business 1984-1987
Manager of Plastics Manufacturing, Surgical Business 1981-1984

EVENFLO PRODUCTS CO., Tionesta, PA 1979-1981
Manager of Engineering

GENERAL CABLE CORPORATION, Lawrenceburg, KY 1977-1979
Manager of Process Engineering

MONSANTO COMMERCIAL PRODUCTS CO., So. Windsor, CT 1974-1977
Process Eng’ring Supervisor, Tech. Support Supervisor, Start-up Engineer

EDUCATION

B.S., Plastics Engineering, Lowell Technological Institute
M.B.A., Finance, University of Connecticut